

**Business Planning –Enterprise
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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

File No. 105-02/2011-BP-Ent

Dated 31-10-2011

CIRCULAR

To

All CGMs BSNL Telecom Circles/ Districts/ Mtce Regions/ STP.

Subject: Revision of Ku Band VSAT Tariff - regarding.

The Ku band VSAT tariff was issued vide circular no. 105-02/2004-Comml dated 26th June 2006 and further revised vide circular no. 105-02/2004-Comml dated 19th May 2008.

2. Now, it has been decided by the competent authority to revise the tariff for VSAT Ku Band Services as under:-

3. Satellite Bandwidth Charges:

S.No.	Data Rate	Proposed tariff based on above, Rs per annum
1	2 Mbps	1105200
2	1 Mbps	552600
3	512 Kbps	276300
4	256 Kbps	154800
5	128 Kbps	77400
6	64 Kbps	38700
7	32 Kbps	13400
8	16 Kbps	9700
9	8 Kbps	4900
10	4 Kbps	2400

4. VSAT equipment lease and purchase charges: VSAT charges for lease as well as purchase option are as follows:

VSAT Size	Lease Charges /annum (Rs)	Lease Charges /month (Rs)	Sale Price for purchase option (Rs)
1 M / 1W	15700	1310	43600
1 M / 2W	16900	1410	47700
1 M / 1/4W	15500	1290	42900
1.2M/1W	16100	1340	44800
1.2M/2W	17200	1430	48900
1.8M/1W	22200	1850	67000
1.8M/2W	23400	1950	71100
2.4M/2W	41200	3430	135300

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4.1. Other charges and conditions:

- 4.1.1 Installation / Dismantling charges per VSAT: Rs 5000/-
- 4.1.2 Transportation charges @ Rs 4000/- per VSAT
- 4.1.3 For outright sale, AMC charges are payable @ Rs 5000/- per VSAT per annum after 1 year warranty.
- 4.1.4 In lease option, AMC charges are included in the lease charges.

5. ATA lease and Sale Charges: The ATA sale and lease charges are given below.

No. of ATA ports	Lease charges per annum	Sale Price in purchase option
2 FXS	Rs.2667	Rs. 6500
4FXS	Rs. 3667	Rs. 10400


5.1. Other terms and conditions:

- 5.1.1 Installation will be free if ordered with VSAT, otherwise Rs 3000/-per site will be the installation charges for exclusive visit.
- 5.1.2 For outright sale, AMC charges will be @ Rs 1500 per ATA per annum after 1 year warranty.
- 5.1.3 For lease option, AMC charges are included in the lease charges.

6. Other charges and terms & conditions of the earlier circular remain as such and are given below.

- 6.1 The **backhaul charges** for bandwidth on terrestrial media are to be charged as per the existing leased line tariffs along with discounts as per discounting policy.
- 6.2 **Internet Bandwidth Charges:** The Internet bandwidth charges shall be as per the existing tariff of Leased Internet Port charges along with discounts as per discounting policy.
- 6.3 **PSTN Voice and VOIP charges:**
VSAT to PSTN calls (Domestic): Re1 per minute + Inter circle rate per minute
VSAT to PSTN calls (International): Re1 per minute + ISD rate per minute
VSAT to VSAT (VOIP charges) : Re 1 per minute
- 6.4 1 KVA UPS (4 hours backup) lease charges (optional): Rs 20,000/- per annum
- 6.5 **Minimum commitment period:** 3 years
- 6.6 **WPC charges, License Fee charges** will be charged as 10 % over and above the above mentioned charges (separate circular is already available for this)
- 6.7 Service Tax extra as applicable.
- 6.8 All other conditions of earlier circulars remain unchanged.

The revised tariff is effective from **1st November 2011**.


(C. K. Bhan)

Asst General Manager (BP-Ent)

Copy to:

1. PPS to CMD, all Directors and ED, BSNL
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